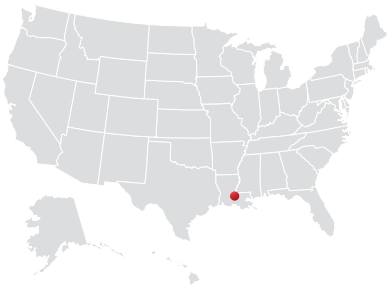


The Challenge

Security & risk mitigation; business management & training tool; all while differentiating from similar businesses.

The Solution

Multi-campus installation with central management location using Reflection software.

**Customer Name:**

Certified Alarm Systems

Vertical Market:

Childcare

Location:

Baton Rouge, LA

Date:

September 2010

Products:

SC Black NVR & Analog Cameras

Louisiana Day Care Chain Selects SC Black Hybrid Video Solution to Monitor 15 Sites

Solution includes a futureproof hybrid recording system

Certified Alarm Systems, a large security solutions integrator based in Baton Rouge, LA, employs more than 100 specialists who provide security consulting, sales, installation and management for customers in LA and surrounding states. When approached with the opportunity to bid on a multi-site video security project for a Baton Rouge day care chain, they immediately proposed a turn-key solution from SC Black.

Objectives

The primary objective for the project was to provide the administration and security teams with a means to monitor and record all day care events, for security, risk mitigation, and to use as a tool to help manage and train the teachers at each facility. Additionally, the franchise wanted to offer its parents a greater peace of mind, and differentiate itself from facilities that did not provide such security coverage. This solution required installation of a security system at each day care site – with the ability to monitor and manage all systems remotely from a centralized location.

The SC Black Solution

After a competitive evaluation process with solutions that included ONSSI and GeoVision, the day care chain selected a complete SC Black PC-based hybrid NVR solution. Influencing that decision were the SC Black system's outstanding performance, competitive price, ability to manage all clients from a single, intuitive interface, ease of future expandability (both analog and IP), and unparalleled 3 year warranty – backed by Dell's award winning next-day on-site service.

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Louisiana Day Care Chain Selects SC Black Hybrid Video Solution to Monitor 15 Sites

The BLK-NX1016100T hybrid recording solution offered 16 analog channels for current coverage, but allowed for the future addition of up to 8 IP cameras when the organization was ready to transition to megapixel technology. The system's video management software, Reflection, allowed administrators to manage all boxes remotely thru a single client, and provided central management controls to set permissions for live view and recorded video access.

Paired with the BLK-NX1016100T recording solution were the BLK-CPD126VH super-high resolution, true day-night, 60' infrared, weatherproof, vandal-resistant dome camera, and the CD33WHR-2 high-res, 65' infrared, outdoor turret dome.

Conclusion

"Our customers are extremely satisfied with their decision. They are confident that they found the ideal solution for their needs – both today and as they expand in the future," said Mr. Burk from Certified Alarms. "Our relationship with the SC Black team has been outstanding. They stand by their products, are extremely knowledgeable, and are there for us and our clients whenever we need them. I can't ask for more than that."

For more information on this case study or to read additional case studies, go to www.supercircuits.com/CaseStudies →

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-Mr. Burk, Certified Alarms
